



*FOR IMMEDIATE RELEASE*

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**THE TABEN GROUP ANNOUNCES PARTNERSHIP WITH  
NAVIA BENEFIT SOLUTIONS**

*-- Merger combines strong service cultures, extends Navia's technology leadership --*

OVERLAND PARK, Kansas — April 11, 2019 — The Taben Group, a national leader and trusted provider of COBRA, direct billing, and benefit administration, announced its partnership with Navia Benefit Solutions, a nationwide consumer-directed benefits provider.

The partnership couples the Taben Group's extensive COBRA and direct billing experience and industry relationships with Navia's suite of consumer-directed benefit services, industry-leading customer service, and proprietary technology platform. Current and future customers will benefit from the combined entity's experience in the industry, leading technology, and best practices for service and operations.

As a subsidiary of Navia Benefit Solutions, the Taben Group employees will become members of the Navia family through the partnership and will continue to serve all Taben customers. Charles Tantillo, Taben's founder, will continue to be actively involved in the business. Mark Williams will act as President of the Taben Group, continuing to run the day-to-day operations. Both Chuck and Mark remain with the company and retain an ownership interest in the merged organization.

"Partnering with Chuck and Mark is a natural fit for Navia. We are like-minded business owners with a heart for serving and a passion for smart technology," said Hilarie Aitken, CEO of Navia. "We are very happy to have found a partner with a similar employee-focused culture and a strong industry reputation that will help us better serve nationwide employers. We are excited to welcome the entire Taben team to the Navia family."

"We believe Navia offers an exciting opportunity for Taben to strengthen and expand its service

offerings to our client and broker partners, in addition to more opportunities for our employees. Navia's shared vision and commitment to delivering the highest quality customer service in the industry makes it an ideal partner," said Charles Tantillo, Taben's founder.

Taben's president Mark Williams added, "Due to Taben's service reputation and significant growth over the past few years, many suitors have knocked on our door. Navia was a perfect fit from the start. This partnership will provide Taben with the opportunity to continue to put our clients first with even better technology to assist our employees."

### **ABOUT THE TABEN GROUP**

Taben is a Third Party Administrator (TPA) firm located in Overland Park, KS. Taben provides administration solutions for employer-sponsored benefit programs, including COBRA administration, Retiree Premium Billing, Direct Premium Billing, Flexible Spending Accounts (FSAs), Health Savings Accounts (HSA)s, Transportation Plans, and Health Reimbursement Arrangements (HRA) Plans. Taben's strength lies in its broker and consultant relationships, established over the many years with customer-first service and employees dedicated to excellence and client satisfaction. [www.taben.com](http://www.taben.com)

### **ABOUT NAVIA BENEFIT SOLUTIONS**

Navia is a national, consumer-directed benefits provider serving 3,500+ employers across all 50 states. The company provides a one-stop-shop solution to benefit portfolios, and offers industry-leading customer service, communications, and technology. Founded in 1989, Navia began as Flex-Plan Services, and over the years has grown into one of the nation's premier benefit providers. Navia offers FSA, HSA, HRA, Commuter, Wellness, and COBRA administration. [www.naviabenefits.com](http://www.naviabenefits.com).